

Product Insights

PEER TO PEER



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KEY TAKEAWAYS

- 1 Engle's innovative new delivery system is built into a mobile cart for convenience and flexibility
- 2 Designed with efficiency in mind, the new delivery system facilitates the performance of 12 o'clock dentistry
- 3 A host of ergonomic enhancements include easy conversion from left-hand to right-hand operation and a built-in shelf to keep supplies within reach for assistants
- 4 Engle solutions are American-made and available in a wide range of configuration options, colors, and styles

MANUFACTURER INFORMATION

Engle Dental Systems
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Circle XX on Reader Service Card

Innovation Improves the Patient Experience

Matt Nejad, DDS, on Engle Dental Systems' new dual dental cart

I am a partner at an upscale private practice in the heart of Beverly Hills, California. I am experienced in advanced biomimetic and cosmetic dentistry, and I regularly consult with companies to develop innovative products and introduce forward-thinking solutions for dental practices across the country.

In line with my philosophy of using only the very best products for my patients and team, I have been collaborating closely with Engle Dental Systems to develop a first-of-its-kind delivery unit. I'm truly passionate about helping to make the products that I like to use available to others in the industry. While installing one of Engle's chairs a couple of years ago, I thought that it would be great to partner with them to improve their delivery system in ways that no other companies had ever done before.

Engle sent a team from their manufacturing facility in Hillsboro, Oregon, to my office in Beverly Hills to dive into the task of determining what improvements and features an ideal delivery system should have. After several computer renderings and virtual meetings, we arrived at a design that captured the perfect balance of cost, quality, ergonomics, and affordability.

This intuitive system is designed with efficiency in mind and can facilitate rear delivery for the performance of 12 o'clock dentistry. Rather than being fixed to a wall or counter, the unit is built into a mobile cart for convenience and flexibility. Among its many features and ergonomic enhancements, the system can be easily converted from left-hand to right-hand use and includes a shelf to keep supplies conveniently within reach for assistants.

With Engle's thoughtful engineering, this delivery system will maintain the high quality of care that

patients expect while complementing the way dental professionals operate. It is also the ideal complement to Engle's Traverse Chair™, which I have used in my practice for the past 5 years.

We wanted to acquire the most comfortable chairs available for our practice, and I'm really happy with Engle's Traverse Chair. Patients always comment about how comfortable the chairs are and about how much they love the massage feature. Plus, they were a great investment for our practice because these high-quality chairs are reasonably priced and save space.

■ **Engle Dental Systems'** new dual dental cart for the doctor and assistant offers a perfect balance of cost, quality, ergonomics, and affordability.



Engle's Traverse Chair is the only fully programmable chair in the industry that offers 10.25-inch, forward/backward hydraulic positioning. The traverse feature allows dentists to comfortably position themselves behind the patient without sacrificing space. Because the seat moves forward as the back of the chair reclines, you can stay put and let the patient come to you.

Just like their Traverse Chair and other great products, their new delivery system will be available for purchase through Engle dealers and distributors nationwide.