2024 Purchase 10 get 2 Free .....

EXCLUSIVE OFFER

# **Synergy Dental Partners**

Our IMS™ Cassettes keep instruments organized and protected throughout the facility, allowing you to go from chairside to cleaning to sterilization to storage without ever touching contaminated instruments. This helps to improve efficiency. safety, compliance, organization, standardization, instrument protection, and more.



#### **EFFICIENCY**

IMS™ Cassettes eliminate time-consuming steps to streamline reprocessing, which can save facilities an hour or more each day.



#### **SAFETY & COMPLIANCE**

IMS™ Cassettes minimize how often contaminated instruments are handled, improving compliance during transportation and reprocessing while also reducing the risk of a costly sharps injury.



#### **ORGANIZATION**

IMS™ Cassettes help facilities better organize their reprocessing flow, freeing up to seven linear feet of counter space, so they can maximize the space in their sterilization area.

When coupled with the use of organizational tubs for procedural disposables, efficiency and organization are greatly improved as procedure needs are easily identified for quick patient set up.



#### INSTRUMENT PROTECTION

IMS™ Cassettes are made of durable. stainless steel to protect the integrity of your instruments. They also keep your instruments held in place and spaced out for an optimal environment for proper reprocessing.



#### **STANDARDIZATION**

**PURCHASE** 

**MINIMUM OF 10** 

IMS™ Cassettes per location,

RECEIVE ACCESS

to the GreenLight Dental

**Compliance Center** 

by Hu-Friedy™

IMS™ Cassettes help facilities create a system for managing their procedural setups. Each setup includes all of the instruments that are needed to help with onboarding and standardizing care throughout a single facility and even across multiple locations.



#### **RETURN ON INVESTMENT**

IMS™ Cassettes can make an immediate impact on a facility's bottom line, with the time saved allowing them to see new patients and bring in tens of thousands of dollars in new revenue.

Potential Added Revenue Per Day

		Revenue Per Day				
		\$1,000	\$2,000	\$3,000	\$4,000	\$5,000
Procedures Per Day	10	\$104	\$208	\$313	\$417	\$521
	20	\$208	\$417	\$625	\$833	\$1,042
	30	\$313	\$625	\$938	\$1,250	\$1,563
	40	\$417	\$833	\$1,250	\$1,677	\$2,083
Ğ	<b>50</b>	\$521	\$1,042	\$1,563	\$2,083	\$2,604

Example: A facility billing \$2,000 of revenue a day doing 20 procedures would be able to generate an additional \$417.00 per day with the time saved using IMS™ Cassettes.

\$2.000 ÷ 480 minutes (8 hours) = \$4.17 revenue/minute.

20 procedures x 5 minutes saved/procedure x \$4.17/minute = \$417.00.

Exclusive Offer to Synergy Dental Partners members via Darby Dental. Valid 01/01/24 - 12/31/24. Free goods must be equal or lesser value. Email redemption and/or question's to: LSojka@hu-friedy.com. GreenLight enrollment pending qualified purchase of 10 cassettes.



## **Discover GreenLight**

a part of GreenLight are so impressed, almost blown away, by the depth and extent of the information that's included.

Mary Govoni | CDA, RDH, MBA





### A Better Way To Stay Compliant

Maintaining compliance doesn't have to be a burden. GreenLight Dental Compliance Center™ by Hu-Friedy is an exclusive program that keeps all infection prevention guidelines and regulations conveniently housed in one portal.

GreenLight Dental Compliance Center™ helps facilities reprocessing protocols and internal audits, so they are prepared. GreenLight also saves time on staff training and updates, with improved performance in infection prevention facilities. Your facilities will find more than convenience with GreenLight — they'll also gain the confidence that comes from knowing their facility is in compliance.



- Exclusive access to a comprehensive members-only online infection prevention portal
- A one-stop resource for updated compliance information from regulatory bodies across multiple states
- On-demand and live continuing education on OSHA, HIPPA and other pertinent topics related to infection control
- Create customized written infection prevention protocols compliant with each location's specific requirements
- Director-level access with reporting by region or location for private practice groups
- Easily track cleaning, waterline, and sterilization monitoring results across different locations, including integrated test results through our new Dental Waterline Test Service
- Consultation for members to review protocols and ask questions
- Infection prevention self audit to regularly track your compliance
- Detailed breach response plan with accompanying tools
- Training and resources specifically for infection control coordinators





