

KAVO

QUATTROcare Plus: Reduce Turnover Time, Protect Your Investment

Increase instrument longevity and practice productivity

Phil Harper, DMD, FAGD, FICOI, FDOCS, understands the impact of efficiency on a practice—in his case, 4 practices located in Idaho. Between caring for hundreds of patients each year in his various offices, his team must turnover operatories and maintain instruments and equipment. Turnover and maintenance take time—time away from connecting with patients and providing care and treatment. However, that time is crucial to ensuring team and patient safety and equipment longevity.

One way Dr. Harper takes some of the sting out of turnover and maintenance is with KaVo's QUATTROcare Plus automated handpiece maintenance system. "I think the system cuts maintenance time in half," he said.

Simplicity Is Key

For a handpiece maintenance system to truly benefit a practice, it must be simple to use and provide fast processing

times. QUATTROcare Plus is designed with 2 MULTiflex adapters and 2 INTRAmatic (E-Type ISO 3964) adapters, which allow practices to quickly and easily lubricate and purge instruments and motors.

Dr. Harper has the QUATTROcare Plus system in his practices and describes his team's process in 4 simple steps: clean the handpiece with soap and water, use the QUATTROcare Plus to clean and lubricate the internal components, place the handpiece in a sterilization bag, and then sterilize.

"We haven't had any problems with our handpieces, because we just use the QUATTROcare every time," said Dr. Harper.

Combining the lubrication and subsequent purging of excess oil into one easy step plays a big part in handpiece longevity. The purging step tends to be overlooked in busy practices, but the QUATTROcare Plus ensures this crucial step is never missed.

Numbers Tell the Story

Dr. Harper purchased his first QUATTROcare Plus system shortly after KaVo launched it. Since then, he's reduced processing time, increased productivity, and saved money. For example, before acquiring the maintenance system, he was sending handpieces in for repair at least every 6 months. Repairs now are needed primarily because "we've probably worn the handpiece out," said Dr. Harper, not because of poor maintenance.

The processing speed also has an impact on production levels. "To me, it's

time with the handpiece in the chair," said Dr. Harper. "If I have to wait on handpieces, that slows chair turnover, which slows down productivity. Between all my practices, QUATTROcare Plus probably saves me hundreds of dollars a month in lost productivity."

A Few Words of Advice

If you're looking for the ROI on handpiece maintenance, Dr. Harper's experience provides a perfect example. Investing in a system that protects his instruments and enhances productivity has saved his practices money, time, and stress. "It saves me thousands of dollars from not having to replace handpieces before the end of their useful life."

Dr. Harper has a few words of advice for his dental colleagues: "If you don't want to constantly repair handpieces, and if you want to keep the internal turbines working and sustain your warranty, then the QUATTROcare Plus system is absolutely right for you."



QUATTROcare PLUS: A COMPLETE SYSTEM

This automatic handpiece maintenance and purging system includes several features that help practices work efficiently:

- Single-button operation to clean, lubricate, and purge instruments
- Programming options ranging from 20 to 45 seconds per handpiece
- Adapter for maintaining handpiece chucks, which should be done weekly
- Ability to process a variety of instruments—high-speed and low-speed handpieces, air-driven scalers, air motors—from virtually all manufacturers