

# Implementation Worksheet

## Introduction

- ☐ Schedule Office Training Date
- ☐ Sign User Agreement/Gel Resale Form
- ☐ Review Welcome Emails.
- ☐ Bookmark Welcome Center on Your Computer: <https://providers.perioprotect.com/welcome/>

## Get Started

- ☐ Pick a Point Person in the office:
- ☐ Email to reach point person:
- ☐ Email for accounting:
- ☐ Email for lab portal notification:
- ☐ Order Starter Kit
  - ☐ Do you need Spanish language materials?
  - ☐ Will you use posters (17 x 22)?
- ☐ Which gel do you prefer, Perio Gel or Perio GelX (flavored with xylitol)?
- ☐ For scanners, connect to the Perio Protect Lab: <https://perioprotect.com/connect>

## Determine Fees

- ☐ Trays and 3 tubes of gel are generally 3x lab fee
- ☐ Refills for Perio Gel™ or Perio GelX™ usually retail at \$25/tube.

## Who are good candidates?

- ☐ Gingivitis patients with 10+ BOP
- ☐ IRx for periodontitis and maintenance
- ☐ Perio maintenance
- ☐ Patients with implants and/or crowns
- ☐ Prevention
- ☐ Halitosis patients
- ☐ Cosmetic/whitening patients

## The Perio Protect Lab sends you

- ☐ Trays, 3 Tubes of gel, homecare caddy, travel case, tube squeeze, instructions, delivery bag
- ☐ Optional 1 oz. Smilesaver tray cleaner is \$8.95. Let your account rep know if you want this.

## Determine

- ☐ Who will take impressions or scans?
- ☐ Who will deliver trays to patients?
- ☐ When patients come back for re-evaluation:
  - ☐ 2 weeks after Perio Tray™ delivery
  - ☐ 4 weeks after Perio Tray™ delivery
  - ☐ Next maintenance visit

### Gel Usage

- ☐ Deliver 3 tubes of gel with trays.
- ☐ Who will monitor gel usage:
  - When using 2x/day, a tube of gel will last 3 weeks.
  - When using 1x/day, a tube of gel will last about 45 days (2 tubes/every 3 months or 8 tubes/year).
  - For details visit: <https://providers.perioprotect.com/welcome/>

### Insurance

- ☐ Add CDT codes to your dental software:
  - D5995 Maxillary Periodontal Medicament Carrier with internal peripheral seal
  - D5996 Mandibular Periodontal Medicament Carrier with internal peripheral seal
  - D9630 (Perio Gel™) Other Drugs and Medicaments Dispensed for Home Use
- ☐ Remember HSA and FSA plans.

### Practice Talking Points

It's important to treat your infection. Our goal with Perio Tray™ therapy is to get your gums so healthy that

- you don't lose bone and become a periodontal patient with maintenance every 3 months.
- we don't have to repeat the scaling procedure any time soon.
- you avoid surgery and (additional) tooth loss.
- you can keep your implants (or crowns) as healthy as possible for the longest lasting restorations.
- you can approach others with confidence, knowing that you have a healthy, beautiful smile and the freshest breath of your life.



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